

Anne Arundel Dive Services (AADS) is dedicated to your team's success and our value proposition is your team's competitive advantage. It is because of this competitive advantage we have established the following **TERMS FOR RACING TEAMS:**

1. **Dive season** begins May 15 or when water temp is above 55 degrees registered at Thomas Point Lighthouse, whichever is first and ends October 31. This is for safety reasons. Exception to this policy is the NOOD Annapolis 2016 and any sailing events after Oct 31, but before water temp falls below 55 degrees).

2. **Dry sail racers and special events** (occasional cleaning) this service is intended for boats trailered between races but are launched a few days before an event and Notice of Race requires boats to stay in the water from 6pm evening prior to the race until after the conclusion of the event.

- ✓ Flat rate per day applies depending upon boat length.
- ✓ We accept cash, check and all major credit cards (via Square Up Mobile payment processing).
- ✓ Tips are greatly appreciated, but never expected.
- ✓ **We kindly ask for payment prior to the event start.**

3. **Pricing for 2016 Wednesday/Friday Night Racing Season** is based upon a weekly cleanings (contact AADS for pricing).

- If you elect to skip any cleaning (example clean every other week), add \$1/ft/week additional to the base cost, not to exceed \$5/ft.
- It is AADS company ownership's discretion to decline any job until the boat has been power washed and base lined.

3. **Boat maintenance:** Because your competitive advantage is dependent on us effectively cleaning the boat's bottom, it is necessary to keep a properly maintained hull, including applying **non-ablative hull paint** (number of coats based upon manufacturer's specifications) every 12 months.

IMPORTANT NOTE: There will be a 50% surcharge to all cleanings after July 15 if you do not have a fresh coat of paint.

4. **You can expect the following from Anne Arundel Dive Services:**

- We will clean your boat every week through end of summer racing (August) and every Friday during the Fall series. Once water temps drop below 65 degrees, at your discretion, we can clean every 2 weeks.
- **DIVER SAFETY AND THE SAFETY OF OTHERS IS OUR FIRST PRIORITY.** Anne Arundel County Health Department and the Environmental Protection Agency has a standing warning not to have contact with Chesapeake waters following excessive heavy rains for 48 hours due to increased risk of environmental contamination. It is AADS company ownership's discretion whether or not to enter the water during these conditions. You will not be responsible for payment. More information on water safety & hazards can be found on our website, www.AADiveServices.com

- If for any reason we cannot clean on an expected day due to personal health, AADS company ownership's will have a reliable back-up diver take care of the service.
- We are happy to negotiate additional cleanings during weekend regattas and championships.
- AADS is a certified "Clean Diver" business in accordance with the Clean Marinas Act and have pledged to use the least aggressive means to clean your boat.
- We will take 1 week vacation mid-July during the summer racing break in the series; you will not be responsible for paying during our vacation.
- We will leave a card on your boat indicating the date and time the boat has been cleaned.
- We will promptly alert you to any concerns below the waterline and photograph if possible.
- We will bill you via email at the end of each month. We accept cash, check and all major credit cards (via Square Up Mobile payment processing). ***We respectfully ask you to pay promptly.***